NEWS RELEASE

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Signature Financial Partners' Paul Friedman receives First annual NAIFA-Greater Washington Legacy Award

Vienna, VA, March 18, 2010— Paul Friedman, CLU, LUTCF, of Signature Financial Partners, LLC, member of John Hancock Financial Network was awarded the first annual NAIFA-Greater Washington Legacy Award on Thursday, March 18th, 2010. This prestigious award combines the Wilner and Meyer/Brandrup awards into one new annual recognition. The award was presented March 18th at the Greater Washington Foundation of Insurance and Financial Advisors annual meeting at Congressional Country Club. Paul is a former president of DCAIFA and is the treasurer of the Foundation. In making the presentation to Paul, Foundation president Keith Eig, CLU, noted that more nominations for the award were received than in years past. He remarked on Paul's dedication and years of service to his industry, his company, and NAIFA as well as his devotion to his family and community. More than 150 members and guests were in attendance to congratulate Paul, and to enjoy the comments of keynote speaker Tim Brant, Vice President of Sports for ABC 7/WJLA TV. Also on hand were representatives of the five community service organizations that receive annual grants from the Foundation.

About Signature Financial Partners, LLC
Signature Financial Partners, LLC has been helping clients realize their financial goals for over 20 years. The firm offers financial guidance to clients in the greater Washington, D.C. metro area through its Virginia and Maryland office locations. Signature Financial Partners, LLC is comprised of a dedicated team of professionals with backgrounds in finance, insurance, and investments. Each associate is responsible for understanding his or her client's entire financial picture and for providing the appropriate resources to meet a wide variety of needs. Visit www.signaturefinancialpartners.com.

About John Hancock Financial Network
John Hancock Financial Network is a national network of independent firms with approximately 1,900 financial professionals across the U.S. A leader with the stability and scale to offer an innovative business model, John Hancock Financial Network gives entrepreneurial financial professionals the power to effectively build unique businesses, based on their own vision and market opportunity. For more information on John Hancock Financial Network and its national network of independent firms, visit www.jhnetwork.com.

About John Hancock and Manulife Financial John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 22 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn $440 billion (U.S. $420 billion) as at December 31, 2009. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

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