

## **FOR IMMEDIATE RELEASE**

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### **William McKinney is Inducted Into The John Hancock Financial Network Hall of Fame**

BOSTON, MA (May 26, 2010) — Silver Spring resident, William McKinney, a financial representative with Signature Financial Partners, LLC., was recently inducted into the prestigious John Hancock Financial Network (JHFN) Hall of Fame for 2010.

With over 32 years of experience in the financial services business, McKinney started his career by visiting the military bases nearby and taking names of those living on the base. He would then follow up with a phone call and an appointment. Today, he continues to serve his large client base by offering protection and investment products to help his clients reach their financial goals.

“To be inducted into JHFN’s Hall of Fame, a financial representative must have proven his commitment to achieving client excellence over his career,” explained Brian Heapps, Executive Vice President of Sales and Business Development at John Hancock Financial Network. “We look to our ‘Hall of Famers’ to be role models in business success as well as civic involvement. It’s a great pleasure to welcome Bill as one of our newest inductees.”

### **About Signature Financial Partners, LLC**

Signature Financial Partners, LLC has been helping clients realize their financial goals for over 20 years. The firm offers financial guidance to clients in the greater Washington D.C. metro area through its Virginia and Maryland office locations. Signature Financial Partners, LLC is comprised of a dedicated team of professionals with backgrounds in finance, insurance, and investments. Each representative is responsible for understanding his or her client’s entire financial picture and for providing the appropriate resources to meet a wide variety of needs. Visit [www.signaturefinancialpartners.com](http://www.signaturefinancialpartners.com).

### **About John Hancock Financial Network**

John Hancock Financial Network is a national network of independent firms with approximately 1,900 financial professionals across the U.S. A leader with the stability and scale to offer an innovative business model, John Hancock Financial Network gives entrepreneurial financial professionals the power to effectively build unique businesses, based on their own vision and market opportunity. For more information on John Hancock Financial Network and its national network of independent firms, visit [www.jhnetwork.com](http://www.jhnetwork.com).

### **About John Hancock and Manulife Financial**

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 22 countries and territories

worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$446 billion (US\$440 billion) as of March 31, 2010. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at [www.manulife.com](http://www.manulife.com).

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, fixed products, mutual funds, 401(k) plans, long-term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at [www.johnhancock.com](http://www.johnhancock.com).

Signature Financial Partners, LLC. is independent of Manulife, John Hancock, and Signator Investors, Inc. Securities and Investment Advisory Services offered through Signator Investors, Inc., Member FINRA, SIPC, a Registered Investment Advisor. 8607 Westwood Center Dr, 3<sup>rd</sup> Floor, Vienna VA 22182 (703) 287-7180.

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